

From: [Zandstra, Johan \(SPLHW\) - KLM](#)
To: [economicregulation](#); [Stewart Carter](#)
Cc: [R_Sergison - IATA](#); [Priouzeau, Emmanuel \(DA DE DR\) - AF](#)
Subject: [External] response to NERL NR23 Business plan
Date: 10 March 2022 23:04:21
Attachments: [20220310_IATA_Response_to_NERL_NR23_BP_Final.pdf](#)

Dear Mr Carter,

Air France KLM Group and all its member airlines appreciate to comment on the development of NERLS NR23 Business Plan after the consultation process and the discussions held. Although we very structurally went through all elements of a thorough and well documented consultation process still questions remain. In the written IATA response the themes are outlined very well and Air France KLM Group of Airlines fully the statements made and question raised.

We have however full confidence you appreciate the extremely difficult situation our group of airlines is in as well as our fellow airlines. I would like to remind you that Airlines went through restructurings to adjust cost levels to the situation emerged and will continue doing so to become financially fit for the future.

Trust you will handle our request to set rate structure in such a way it is reflecting the unprecedented time.

Yours Faithfully,

Johan Zandstra

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